FRONTIER CERAMICS LIMITED



Financial Statements

For the Third Quarter & Nine Months Ended March 31, 2020

(UN-AUDITED)

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VISION AND MISSION STATEMENT

VISION STATEMENT

To become industry leader by instilling ethical and moral values, honest practices according to the Principles of Islam, offering the best innovative, competitive and quality products, ensuring direct benefit for all stake holders.

MISSION STATEMENT

- Deliver un-parallel value to customers by continuous striving and to exceed their expectations;
- Under the guiding principles of Islam, to inculcate the culture of honest practices, ethical and moral values in our employees;
- Special emphasis on workforce, health, safety, environment. Constant motivation of employees by fair benevolence;
- To ensure reasonable growth and profits of the Group, to the shareholders on their investment; and
- The Group will assert efforts towards the social development of society and be instrumental in the industrial growth of Pakistan.

COMPANY INFORMATION

BOARD OF DIRECTORS

Mrs. Pervez Aslam
Mr. Omer Khalid
Mr. Javid Khalid
Mr. Zia Khalid
Ms. Numrah Khalid
Mrs. Sana Khalid
Mrs. Shazia Khalid
Mrs. Shazia Khalid
Mrs. Shazia Khalid
Mrs. Pervez Aslam
Non-Executive Director
Non-Executive Director
Non-Executive Director
Non-Executive Director
Non-Executive Director

Audit Committee

Mrs. Sana Khalid Chairperson Ms. Numrah Khalid Member Mrs. Shazia Khalid Member

Human Resource & Remuneration Committee

Mr. Omer Khalid Chairperson Mr. Zia Khalid Member Mr. Javid Khalid Member

Chief Executive Officer

Mr. Nadeem Khalid

Chief Financial Officer

Mr. Muhammad Ali muhammad.ali@forte.com.pk

Company Secretary

Mr. Rehman Khan Sherwani rehman.khan@forte.com.pk

Head of Internal Audit

Mr. Wasif Naeem wasif.naeem@forte.com.pk

Bankers

Conventional Banks

Allied Bank Limited
Bank Al Habib Limited
Bank Alflah Limited
Faysal Bank Limited
Habib Metropolitan Bank Limited
MCB Bank Limited
Silk Bank Limited
Standard Chartered Bank Limited
United Bank Limited

Islamic Banks

Bank Al Habib Islamic Limited Bank Alflah Islamic Limited Silk Emaan Islamic Bank Limited UBL Ameen Limited

Auditors

M/S BDO Ebrahim & Co Chartered Accountants 4th Floor, Saeed Plaza, 22 East, Jinnah Avenue, Blue Area, Islamabad.

Legal Advisor

Mr. Ishtiaq Ahmed Advocate & Legal Consultant Flat No. 42, Block C, 2nd Floor, Cantonment Plaza, Saddar Road, Peshawar Cantt.

Registrar and Share Transfer Office

Central Depository Company of Pakistan Ltd CDC House, 99-B, Block B, S.M.C.H.S, Main Sharah-e-Faisal, Karachi. Ph: 021-111-111-500

Head Office/Registered Office

29-Industrial Estate, Jamrud Road, Peshawar Ph: 091-5891470-79, Fax: 091-5830290.

Lahore Sales Office

VIP Estate, Pearl Plaza, Shahjamal Morh, 174-Ferozpur Road, Lahore, Ph. 042-37525277

Website

www.forte.com.pk or scan QR code



DIRECTORS' REPORT TO THE SHAREHOLDERS

FOR THE THIRD QUARTER & NINE MONTHS ENDED MARCH 31, 2020

The Directors of your Company have the pleasure in presenting to you the financial results of your Company, for third quarter and nine months period ended March 31, 2020.

Financial performance

The Financial performance of the said period is summarized below:

(Rupees in Millions)

Particulars	Mar 31, 2020	March 31, 2019
Sales-Net	794.29	664.02
Gross Profit	104.64	64.61
Operating Profit	73.23	36.30
Profit before Tax	47.16	11.15
Profit after Tax	44.18	1.74
Earning per Share (Rs./ share)	1.17	0.05

The quarter started well and was looking promising when the spread of covid-19 eventually led to a nationwide

Lockdown. This unprecedented Corona outbreak resulted in closure of markets and cessation of plant operation since last week of March. The pressure of unabsorbed fix cost remain a challenge through, which in case of extended lockdown period can become a significant problem.

During the period company sold 1,427,294 Sqm tiles vs. 1,549,550 Sqm tiles, of corresponding period. Company increase sales prices by 30% which is main reason for increase in sale value to corresponding period.

During the nine months period despite increase in gas tariff, rupee devaluation, axle load restriction and documentation drive of economy, your company manage to adjust with economic situation with profit before taxation 47 million for nine months.

Predicting future outlook in these difficult time remaining challenging. However in view of recent stimulus given by Prime Minister to construction industry will not only grow construction industry and allied industries associated with construction but also create more job opportunities in medium to the long term.

Efforts are being made to curtail the costs wherever possible and create a price efficient sales mix to maximize profitability, mitigate market risks, meet future challenges and maintain business growth.

We take this opportunity to thank all stakeholders for their continued support. On behalf of the Board of Directors.

Nadeem Khalid Chief Executive Officer Numrah Khalid Director Peshawar:

Dated: June 12, 2020

فرنٹیئر سیرامکس لمیٹڈ حصص یافتگان کے لئے ڈائریکٹرز کی رپورٹ برائے تیسری سہ ماہی اور نو ماہی اختتامیہ ۳۱ مارچ، ۲۰۲۰

آپ کی کمپنی کے ڈائریکٹرز کو خوشی ہے کہ وہ آپ کو 31 مارچ، 2020 کو ختم ہونے والی تیسری سہ ماہی اور نو ماہ کی مدت کے لئے، آپ کو اپنی کمپنی کے مالی نتائج پیش کریں۔

مالیاتی کارکردگی

مذکورہ مدت کی مالی کارکردگی کا خلاصہ ذیل میں کیا گیا ہے:

۳۱ مارچ، ۲۰۱۹	۳۱ مارچ، ۲۰۲۰	
ین میں)	(روپےما	تفصيلات
664.02	794.29	خالص فروخت
64.61	104.64	مجموعي منافع
36.30	73.23	کاروباری منافع
11.15	47.16	منافع قبل از ٹیکس
1.74	44.18	منافع بعد از ٹیکس
0.05	1.17	في حصص آمدن (حصص /
		روپیہ)

سہ ماہی کا آغاز اچھی طرح سے ہوا تھا اور اور کمپنی کو مستقبل میں امید افزاء نتائج کی توقع تھی لیکن کووڈ - ۱۹ کی وجہ سے ملک میں لاک داؤن لگا دیا گیا اس عالمی وباء کورونا کے نتیجے میں مارچ کے آخری ہفتے سے مارکیٹیں بند ہوگئیں اور پیداواری عمل بند ہوا۔ غیر محفوظ شدہ طے شدہ لاگت کا دباؤ ایک چیلنج بنی ہوئی ہے ، اور لاک ڈاؤن کی مدت میں توسیع کی صورت میں ایک اہم مسئلہ بن سکتا ہے۔

اس مدت کے دوران کمپنی نے 1،427،294 مربع میٹر ٹائل بمقابلہ 1،549،550 مربع میٹر ٹائل بمقابلہ 30 فیصد اضافہ کیا میٹر ٹائل گزشتہ مدت کے فروخت کیں۔ کمپنی نے قیمت فروخت میں 80 فیصد اضافہ کیا جو اسی عرصے کے دوران کل فروخت قیمت میں اضافے کی سب سے بڑی وجہ ہے۔

گیس ٹیرف میں اضافے ، روپے کی قدر میں کمی ، ایکسل لوڈ کی پابندی اور دستاویزی معیشت کی ڈرائیو کے باوجود نو ماہ کے عرصے کے دوران ، آپ کی کمپنی نے قبل از ٹیکس منافع کی مدمیں 47 ملین روپے کما کراس مشکل معاشی صورتحال میں بہترین کارکردگی کا مظاہرہ کیا ہے۔

اس مشکل وقت میں مستقبل کے حالات کی پیش گوئی کرنا انتہائی مشکل ہے۔ تاہم وزیر اعظم کی جانب سے تعمیراتی صنعت کو دیئے گئے حالیہ محرک کے پیش نظر نہ صرف تعمیراتی صنعت اور اس سے منسلک صنعتوں میں اضافہ ہوگا بلکہ درمیانی مدت سے طویل مدت تک ملازمت کے مزید مواقع پیدا ہوں گے۔

زیادہ سے زیادہ منافع ، مارکیٹ کے خطرات کو کم کرنے ، مستقبل کے چیلنجوں کا مقابلہ کرنے اور کاروباری نمو کو برقرار رکھنے کے لئے قیمتوں کو کم کرنے اور قیمتوں میں موثر سیل مکس بنانے کی کوشش کی جارہی ہے۔

ہم اس موقع پر بورڈ آف ڈائریکٹرز کی جانب سے تمام اسٹیک ہولڈرز کو ان کی مسلسل حمایت کے لئے شکریہ ادا کرتے ہیں۔

Lair.

نمره خالد (دُائریکٹر) 1

ندیم خالد (چیف ایگزیکٹو افسر)

راولینڈی، ۱۲ جون، ۲۰۲۰

FRONTIER CERAMICS LIMITED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2020

Long term deposite Long term advances Long term advances 1,513,450 2,378 8,976,405 6,909 10,489,855 9,288 1,544,403,081 1,590,023 CURRENT ASSETS Store,Spare and loose tools Stock in trade 1,533,913,226 1,580,734 1,590,734 1,590,903 10,489,855 9,288 1,544,403,081 1,590,023 1,544,403,081 1,590,023 1,544,403,081 1,590,023 1,533,408 253,614,373 173,719	,686 ,808 ,450 ,923 ,373 , 181 ,954 ,049 ,379
NON CURRENT ASSETS Property, plant and equipment 6 1,498,562,144 1,580,069 Capital work in progress 7 34,710,151 665 Investment property 640,932 665 Long term deposite 1,513,450 2,378 Long term advances 8,976,405 6,909 10,489,855 9,288 1,544,403,081 1,590,023 CURRENT ASSETS 79,649,623 53,408 Store,Spare and loose tools 79,649,623 53,408 Stock in trade 253,614,373 173,719	,686 ,808 ,450 ,923 ,373 , 181 ,954 ,049 ,379
Property, plant and equipment Operating fixed assets Capital work in progress Investment property Long term deposite Long term advances CURRENT ASSETS Store,Spare and loose tools Stock in trade 6 1,498,562,144 1,580,069 7 34,710,151 640,932 665 1,533,913,226 1,580,734 1,533,913,226 1,580,734 1,590,023 10,489,855 9,288 1,544,403,081 1,590,023 173,719	,686 ,808 ,450 ,923 ,373 , 181 ,954 ,049 ,379
Operating fixed assets 6 1,498,562,144 1,580,069 Capital work in progress 7 34,710,151 665 Investment property 640,932 665 Long term deposite 1,513,450 2,378 Long term advances 8,976,405 6,909 10,489,855 9,288 1,544,403,081 1,590,023 CURRENT ASSETS 79,649,623 53,408 Store,Spare and loose tools 79,649,623 53,408 Stock in trade 253,614,373 173,719	,686 ,808 ,450 ,923 ,373 , 181 ,954 ,049 ,379
Capital work in progress 7 34,710,151 665 Investment property 640,932 665 1,533,913,226 1,580,734 Long term deposite 1,513,450 2,378 Long term advances 8,976,405 6,909 10,489,855 9,288 1,544,403,081 1,590,023 CURRENT ASSETS 79,649,623 53,408 Store,Spare and loose tools 79,649,623 53,408 Stock in trade 253,614,373 173,719	,686 ,808 ,450 ,923 ,373 , 181 ,954 ,049 ,379
Investment property 640,932 665 1,533,913,226 1,580,734 Long term deposite 1,513,450 2,378 Long term advances 8,976,405 6,909 10,489,855 9,288 1,544,403,081 1,590,023 CURRENT ASSETS 79,649,623 53,408 Store,Spare and loose tools 79,649,623 53,408 Stock in trade 253,614,373 173,719	,808 ,450 ,923 ,373 , 181 954 049 ,379
Long term deposite Long term advances Long term advances 1,513,450 2,378 8,976,405 6,909 10,489,855 9,288 1,544,403,081 1,590,023 CURRENT ASSETS Store,Spare and loose tools Stock in trade 1,533,913,226 1,580,734 1,590,023 10,489,855 9,288 1,544,403,081 1,590,023	,808 ,450 ,923 ,373 , 181 954 049 ,379
Long term advances 8,976,405 6,909 10,489,855 9,288 1,544,403,081 1,590,023 CURRENT ASSETS Store,Spare and loose tools 79,649,623 53,408 Stock in trade 253,614,373 173,719	923 373 ,181 954 049 379
Long term advances 8,976,405 6,909 10,489,855 9,288 1,544,403,081 1,590,023 CURRENT ASSETS Store,Spare and loose tools 79,649,623 53,408 Stock in trade 253,614,373 173,719	923 373 ,181 954 049 379
10,489,855 9,288 1,544,403,081 1,590,023 CURRENT ASSETS Store,Spare and loose tools 79,649,623 53,408 Stock in trade 253,614,373 173,719	373 , 181 954 049 ,379
CURRENT ASSETS Store, Spare and loose tools 79,649,623 53,408 Stock in trade 253,614,373 173,719	954 049 ,379
Store, Spare and loose tools 79,649,623 53,408 Stock in trade 253,614,373 173,719	049 ,379 -
Stock in trade 253,614,373 173,719	049 ,379 -
	,379 -
	-
	- 600
Short Term Lending 5,237,000	600
Advances 103,067,014 51,491	
Tax refunds due from government 63,728,208 40,736	
Taxation-net 17,306,320 23,226	
Cash and Bank Balances 8 22,674,563 1,499	
548,698,110 345,063	
TOTAL ASSETS 2,093,101,191 1,935,086	215
EQUITY AND LIABLITIES SHARE CAPITAL AND RESERVES	
Authorized share capital	
37,878,821 ordinary shares of Rs. 10 each. 378,738,210 378,738	
Discount on issue of right shares (180,795,726) (180,795	
Revaluation surplus on property, plant and equipment 891,804,044 898,965	
Unappropriated profit/Accumulated loss 81,497,325 30,195	
1,171,243,853 1,127,103	669
NON CURRENT LIABILITIES	
Long term financing 9 195,708,119 210,078	
Deferred taxation 223,236,219 226,657	
Deferred income - 48 418,944,338 436,783	522
CURRENT LIABILITIES	033
Trade and other payables 365,739,712 250,099	689
Mark up accured 74,134,625 50,116	
Short term borrowings 10 62,279,867 63,479	
Current portion of liability against assets subject to finance - 1,772	525
Current portion of long term financing 758,797 4,455	
Temprory bank overdraft - 1,274	,313
TOTAL EQUITY AND LIABILITES 502,913,001 371,198	,711
CONTINGENCIES AND COMMITMENTS 11	
2,093,101,191 1,935,086	215

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

CHIEF EXECUTIVE

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CHIEF FINANCIAL OFFICER

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FRONTIER CERAMICS LIMITED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE THIRD QUARTER AND NINE MONTHS ENDED MARCH 31, 2020

	Quarter Ended		Nine Mont	hs Ended
	31-Mar-20	31-Mar-19	31-Mar-20	31-Mar-19
		Ru	pees	
Sales - net	372,398,440	220,256,991	794,291,842	664,023,921
Cost of sales	(324,789,363)	(201,430,629)	(689,653,547)	(599,414,387)
Gross Profit	47,609,077	18,826,362	104,638,295	64,609,534
Distribution cost	(3,562,532)	(3,151,380)	(10,202,974)	(9,652,727)
Administrative expenses	(6,569,525)	(5,566,688)	(19,856,635)	(17,479,449)
Other operating expenses	(266,906)	(167,050)	(1,344,987)	(1,178,075)
Operating profit	37,210,113	9,941,244	73,233,699	36,299,283
Finance cost	(8,620,440)	(9,222,559)	(28,354,634)	(26,342,625)
Other operating income	383,506	362,880	2,282,570	1,193,771
Profit before taxation	28,973,179	1,081,565	47,161,635	11,150,429
Taxation:				
-current	(4,654,980)	(2,753,212)	(6,399,424)	(8,300,299)
-Prior	-	-	-	(8,188,677)
-deferred	-	2,361,154	3,417,344	7,083,461
Profit after taxation	24,318,199	689,506	44,179,556	1,744,914
Earnings per share - basic and	0.64	0.02	1.17	0.05
diluted				

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

FRONTIER CERAMICS LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THIRD QUARTER AND NINE MONTHS ENDED MARCH 31, 2020

	Quarter Ended		Nine Months Ended	
	31-Mar-20	31-Mar-19	31-Mar-20	31-Mar-19
		Rupe	es	
Profit after taxation	24,318,199	689,506	44,179,556	1,744,914
Other comprehensive income for the Period	-	-	-	-
Total comprehensive income for the Period	24,318,199	689,506	44,179,556	1,744,914

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

FRONTIER CERAMICS LIMITED CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED MARCH 31, 2020 (UN-AUDITED)

CASH FLOWS FROM OPERATING ACTIVITIES		Rupees		
Profit before taxation 47,161,635 11,150,429 Adjustment for: Depreciation 85,386,438 38,916,394 Profit before working capital changes 132,548,073 50,066,823 Changes in working capital: Usercase / (increase) in current assets Stores, spares and loose tools (26,240,669) (22,525,218) Stock in trade (79,895,324) (71,194,659) Trade debts (24,439,631) 9,344,465 Short Term Lending (5,237,000) 180,985 Increase / (decrease) in current liabilities 115,640,023 31,566,366 Mark up accrued 24,018,016 23,767,676 Current portion of liability against assets subject to finance (1,772,525) 2,800,894 Current portion of long term financing (3,696,911) (24,100,000) Short term borrowings (24,74,313) 9,529,904 Cash generated from operations 98,874,416 9,473,235 Taxes paid (18,094,037) (17,862,942) Net cash generated / (Used in) from operating activities 80,780,379 (8,425,707) CASH FLOWS FRO		31-Mar-20	31-Mar-19	
Profit before taxation 47,161,635 11,150,429 Adjustment for: Depreciation 85,386,438 38,916,394 Profit before working capital changes 132,548,073 50,066,823 Changes in working capital: Usercase / (increase) in current assets Stores, spares and loose tools (26,240,669) (22,525,218) Stock in trade (79,895,324) (71,194,659) Trade debts (24,439,631) 9,344,465 Short Term Lending (5,237,000) 180,985 Increase / (decrease) in current liabilities 115,640,023 31,566,366 Mark up accrued 24,018,016 23,767,676 Current portion of liability against assets subject to finance (1,772,525) 2,800,894 Current portion of long term financing (3,696,911) (24,100,000) Short term borrowings (24,74,313) 9,529,904 Cash generated from operations 98,874,416 9,473,235 Taxes paid (18,094,037) (17,862,942) Net cash generated / (Used in) from operating activities 80,780,379 (8,425,707) CASH FLOWS FRO	CASH FLOWS FROM OPERATING ACTIVITIES			
Adjustment for: Depreciation 85,386,438 38,916,394 Profit before working capital changes 132,548,073 50,066,823 Changes in working capital: Security of the content of th		47.161.635	11.150.429	
Depreciation 85,386,438 38,916,394 Profit before working capital changes 132,548,073 50,066,823 132,548,073 50,066,823 132,548,073 50,066,823 132,548,073 50,066,823 132,548,073 50,066,823 132,548,074 132,548,074 132,548,		,,	,,,	
Profit before working capital changes 132,548,073 50,066,823 Changes in working capital: Decrease / (increase) in current assets Stores, spares and loose tools Stock in trade (79,895,324) (71,194,659) Trade debts (2,439,631) (3,344,465) Short Term Lending (5,237,000) Advances (decrease) in current liabilities Trade and other payables 115,640,023 31,566,366 Mark up accrued 24,018,016 23,767,676 Current portion of liability against assets subject to finance (1,772,525) 2,800,894 Current portion of long term financing (3,696,911) (24,100,000) Short term borrowings (2,474,313) 9,529,904 Cash generated from operations 98,874,416 9,437,235 Taxes paid (18,094,037) (17,862,942) Net cash generated / (Used in) from operating activities 80,780,379 (8,425,707) CASH FLOWS FROM INVESTING ACTIVITIES Purchase of operating fixed assets (3,854,701) (15,510,082) Increase in long term deposits (3,9766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES Long term deposits (3,9766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES Long term financing - net (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cash equivalents 21,174,651 4,823,284 Cash and cash equivalents at the beginning of the period 1,499,912 4,119,880	,	85.386.438	38.916.394	
Decrease / (increase) in current assets Stores, spares and loose tools (26,240,669) (22,525,218) Stock in trade (79,895,324) (71,194,659) Trade debts (2,439,631) 9,344,465 Short Term Lending (5,237,000) Advances (51,575,324) 180,985 Increase / (decrease) in current liabilities Increase in long term financing Increase in long term financing Increase in long term advances Increase in long term advances Increase in long term advances Increase in long term deposits Inc	-			
Stores, spares and loose tools (26,240,669) (22,525,218)	Changes in working capital:			
Stock in trade	Decrease / (increase) in current assets			
Trade debts (2,439,631) 9,344,465 Short Term Lending (5,237,000) 180,985 Increase / (decrease) in current liabilities 115,640,023 31,566,366 Mark up accrued 24,018,016 23,767,676 Current portion of liability against assets subject to finance (1,772,525) 2,800,894 Current portion of long term financing (3,696,911) (24,100,000) Short term borrowings (2,474,313) 9,529,004 Cash generated from operations 98,874,416 9,437,235 Taxes paid (18,094,037) (17,862,942) Net cash generated / (Used in) from operating activities 80,780,379 (8,425,707) CASH FLOWS FROM INVESTING ACTIVITIES Purchase of operating fixed assets (3,854,701) (15,510,082) Increase in long term advances (2,966,482) 396,476 Increase in long term deposits 865,000 - Additions to capital work in progress (34,710,151) (7,301,308) Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES (18,066,869) 37,113,903	Stores, spares and loose tools	(26,240,669)	(22,525,218)	
Short Term Lending (5,237,000) Advances (51,575,324) 180,985 Increase / (decrease) in current liabilities 115,640,023 31,566,366 Mark up accrued 24,018,016 23,767,676 Current portion of liability against assets subject to finance (1,772,525) 2,800,894 Current portion of long term financing (3,696,911) (24,100,000) Short term borrowings (2,474,313) 9,529,904 (33,673,657) (40,629,588) (33,673,657) (40,629,588) (33,673,657) (40,629,588) (33,673,657) (40,629,588) (33,673,657) (40,629,588) (33,673,657) (40,629,588) (34,74,16) (15,510,082	Stock in trade	(79,895,324)	(71,194,659)	
Advances Increase / (decrease) in current liabilities Trade and other payables Mark up accrued Current portion of liability against assets subject to finance Current portion of liability against assets subject to finance Current portion of long term financing Short term borrowings Cash generated from operations Taxes paid Net cash generated / (Used in) from operating activities CASH FLOWS FROM INVESTING ACTIVITIES Purchase of operating fixed assets Increase in long term deposits Additions to capital work in progress Net cash used in investing activities CASH FLOWS FROM FINANCING ACTIVITIES Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (1,806,309) (1,772,525) (1,344,866) Net cash used in financing activities (1,983),394) (1,740,511 (1,740,529) (1,544,866) Net cash used in financing activities (1,983),394) (1,983),394) (1,983),394) (1,983),394) (1,983),394) (1,983),394) (1,983),394) (2,411,918) Cash and cash equivalents at the beginning of the period (1,499,912) (1,19,880)	Trade debts	(2,439,631)	9,344,465	
Increase / (decrease) in current liabilities	Short Term Lending			
Increase / (decrease) in current liabilities	Advances		180,985	
Mark up accrued 24,018,016 23,767,676 Current portion of liability against assets subject to finance (1,772,525) 2,800,894 Current portion of long term financing (3,696,911) (24,100,000) Short term borrowings (2,474,313) 9,529,904 Cash generated from operations 98,874,416 9,437,235 Taxes paid (18,094,037) (17,862,942) Net cash generated / (Used in) from operating activities 80,780,379 (8,425,707) CASH FLOWS FROM INVESTING ACTIVITIES Purchase of operating fixed assets (3,854,701) (15,510,082) Increase in long term advances (2,066,482) 396,476 Increase in long term deposits 865,000 - Additions to capital work in progress (34,710,151) (7,301,308) Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,39	Increase / (decrease) in current liabilities			
Mark up accrued 24,018,016 23,767,676 Current portion of liability against assets subject to finance (1,772,525) 2,800,894 Current portion of long term financing (3,696,911) (24,100,000) Short term borrowings (2,474,313) 9,529,904 Cash generated from operations 98,874,416 9,437,235 Taxes paid (18,094,037) (17,862,942) Net cash generated / (Used in) from operating activities 80,780,379 (8,425,707) CASH FLOWS FROM INVESTING ACTIVITIES Purchase of operating fixed assets (3,854,701) (15,510,082) Increase in long term advances (2,066,482) 396,476 Increase in long term deposits 865,000 - Additions to capital work in progress (34,710,151) (7,301,308) Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,39	Trade and other payables	115,640,023	31,566,366	
Current portion of liability against assets subject to finance (1,772,525) 2,800,894 Current portion of long term financing (3,696,911) (24,100,000) Short term borrowings (2,474,313) 9,529,904 Cash generated from operations 98,874,416 9,437,235 Taxes paid (18,094,037) (17,862,942) Net cash generated / (Used in) from operating activities 80,780,379 (8,425,707) CASH FLOWS FROM INVESTING ACTIVITIES Purchase of operating fixed assets (3,854,701) (15,510,082) Increase in long term advances (2,066,482) 396,476 Increase in long term deposits 865,000 - Additions to capital work in progress (34,710,151) (7,301,308) Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cas		1 1 1		
Current portion of long term financing (3,696,911) (24,100,000) (24,100,000) Short term borrowings (2,474,313) 9,529,904 Cash generated from operations 98,874,416 9,437,235 Taxes paid (18,094,037) (17,862,942) Net cash generated / (Used in) from operating activities 80,780,379 (8,425,707) CASH FLOWS FROM INVESTING ACTIVITIES Purchase of operating fixed assets (3,854,701) (15,510,082) Increase in long term advances (2,066,482) 396,476 Increase in long term deposits 865,000 - Additions to capital work in progress (34,710,151) (7,301,308) Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES Long term financing - net (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cash equivalents 21,174	1	1 1		
Cash generated from operations (2,474,313) (9,529,904 (33,673,657) (40,629,588) (23,673,657) (40,629,588) (23,673,657) (40,629,588) (23,673,657) (40,629,588) (23,673,657) (40,629,588) (23,673,657) (23,629,42)	Current portion of long term financing	(3,696,911)		
Cash generated from operations (33,673,657) (40,629,588) Cash generated from operations 98,874,416 9,437,235 Taxes paid (18,094,037) (17,862,942) Net cash generated / (Used in) from operating activities 80,780,379 (8,425,707) CASH FLOWS FROM INVESTING ACTIVITIES Purchase of operating fixed assets (3,854,701) (15,510,082) Increase in long term advances (2,066,482) 396,476 Increase in long term deposits 865,000 - Additions to capital work in progress (34,710,151) (7,301,308) Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES Long term financing - net (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cash equivalents 21,174,651 4,823,284 Cash and cash equivalents at the beginning of the period		\ ' ' ' /	` ' ' /	
Taxes paid Net cash generated / (Used in) from operating activities 80,780,379 (17,862,942) Net cash generated / (Used in) from operating activities 80,780,379 (8,425,707) CASH FLOWS FROM INVESTING ACTIVITIES Purchase of operating fixed assets (3,854,701) Increase in long term advances (2,066,482) Increase in long term deposits 865,000 - Additions to capital work in progress (34,710,151) Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES Long term financing - net (18,066,869) Increase in deferred income - (105,132) Increase in deferred income (1,772,525) Increase in deferred income (1,772,525) Net cash used in financing activities (19,839,394) Net (decrease) / increase in cash and cash equivalents Cash and cash equivalents at the beginning of the period (1,499,912) 4,119,880				
Net cash generated / (Used in) from operating activities 80,780,379 (8,425,707) CASH FLOWS FROM INVESTING ACTIVITIES Purchase of operating fixed assets (3,854,701) (15,510,082) Increase in long term advances (2,066,482) 396,476 Increase in long term deposits 865,000 - Additions to capital work in progress (34,710,151) (7,301,308) Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cash equivalents 21,174,651 4,823,284 Cash and cash equivalents at the beginning of the period 1,499,912 4,119,880	Cash generated from operations	98,874,416	9,437,235	
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of operating fixed assets (3,854,701) (15,510,082) Increase in long term advances (2,066,482) 396,476 Increase in long term deposits 865,000 - Additions to capital work in progress (34,710,151) (7,301,308) Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES Uncrease in deferred income - (105,132) Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cash equivalents 21,174,651 4,823,284 Cash and cash equivalents at the beginning of the period 1,499,912 4,119,880	Taxes paid	(18,094,037)	(17,862,942)	
Purchase of operating fixed assets (3,854,701) (15,510,082) Increase in long term advances (2,066,482) 396,476 Increase in long term deposits 865,000 - Additions to capital work in progress (34,710,151) (7,301,308) Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cash equivalents 21,174,651 4,823,284 Cash and cash equivalents at the beginning of the period 1,499,912 4,119,880	Net cash generated / (Used in) from operating activities	80,780,379	(8,425,707)	
Increase in long term advances (2,066,482) 396,476 Increase in long term deposits 865,000 - Additions to capital work in progress (34,710,151) (7,301,308) Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES Long term financing - net (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cash equivalents 21,174,651 4,823,284 Cash and cash equivalents at the beginning of the period 1,499,912 4,119,880				
Increase in long term deposits 865,000	Purchase of operating fixed assets	(3,854,701)	(15,510,082)	
Additions to capital work in progress (34,710,151) (7,301,308) Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES Long term financing - net (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cash equivalents 21,174,651 4,823,284 Cash and cash equivalents at the beginning of the period 1,499,912 4,119,880	9	(2,066,482)	396,476	
Net cash used in investing activities (39,766,334) (22,414,914) CASH FLOWS FROM FINANCING ACTIVITIES Long term financing - net (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cash equivalents Cash and cash equivalents at the beginning of the period 1,499,912 4,119,880	Increase in long term deposits	865,000	-	
CASH FLOWS FROM FINANCING ACTIVITIES Long term financing - net (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cash equivalents 21,174,651 4,823,284 Cash and cash equivalents at the beginning of the period 1,499,912 4,119,880	Additions to capital work in progress	(34,710,151)	(7,301,308)	
Long term financing - net (18,066,869) 37,113,903 Increase in deferred income - (105,132) Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cash equivalents 21,174,651 4,823,284 Cash and cash equivalents at the beginning of the period 1,499,912 4,119,880	Net cash used in investing activities	(39,766,334)	(22,414,914)	
Increase in deferred income Liability against assets subject to finance lease (1,772,525) Net cash used in financing activities (19,839,394) Net (decrease) / increase in cash and cash equivalents Cash and cash equivalents at the beginning of the period 1,499,912 (105,132) (1,344,866) (19,839,394) 35,663,906 1,499,912 4,119,880				
Liability against assets subject to finance lease (1,772,525) (1,344,866) Net cash used in financing activities (19,839,394) 35,663,906 Net (decrease) / increase in cash and cash equivalents 21,174,651 4,823,284 Cash and cash equivalents at the beginning of the period 1,499,912 4,119,880	Long term financing - net	(18,066,869)	37,113,903	
Net cash used in financing activities(19,839,394)35,663,906Net (decrease) / increase in cash and cash equivalents21,174,6514,823,284Cash and cash equivalents at the beginning of the period1,499,9124,119,880	Increase in deferred income	-	(105,132)	
Net (decrease) / increase in cash and cash equivalents21,174,6514,823,284Cash and cash equivalents at the beginning of the period1,499,9124,119,880		(1,772,525)	(1,344,866)	
Cash and cash equivalents at the beginning of the period 1,499,912 4,119,880	Net cash used in financing activities	(19,839,394)	35,663,906	
	Net (decrease) / increase in cash and cash equivalents	21,174,651	4,823,284	
Cash and cash equivalents at the end of the period 22,674,563 8,943,164	Cash and cash equivalents at the beginning of the period	1,499,912	4,119,880	
	Cash and cash equivalents at the end of the period	22,674,563	8,943,164	

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

FRONTIER CERAMICS LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED MARCH 31, 2020 (UN-AUDITED)

	Issued, subscribed and paid up capital	Discount Issue of Right Shares	Revaluation surplus on property, plant and equipment	Unappropraited Profit	Total
		••	Rupees	••••	
Balance as at July 01, 2018	378,738,210	(180,795,726)	396,468,306	102,723,976	697,134,766
comprehensive income for the period ended March 31, 2019 Transfer from surplus on revaluation of fixed assets incremental			11,201,593	1,744,914 11,201,593	1,744,914 22,403,185
depreciation - net of deferred tax				-	-
Balance as at March 31, 2019	378,738,210	(180,795,726)	385,266,713	115,670,483	698,879,680
Balance as at July 01, 2019	378,738,210	(180,795,726)	898,965,921	30,155,892	1,127,064,297
comprehensive for the Period eneded Mar 31, 2020				44,179,556	44,179,556
Transfer from surplus on revaluation of fixed assets incremental			(7,161,877)	7,161,877	-
depreciation - net of deferred tax					_
Balance as at March 31, 2020	378,738,210	(180,795,726)	891,804,044	81,497,325	1,171,243,853

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

FRONTIER CERAMICS LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2020 (UN-AUDITED)

1 STATUS AND NATURE OF BUSINESS

Frontier Ceramics Limited (the Company) was incorporated in July 1982 as a Public Limited Company with its shares quoted on Pakistan Stock Exchange Limited (formerly Karachi Stock Exchange Limited in which Lahore and Islamabad Stock Exchanges have merged). The principal activities of the Company are manufacturing of ceramic tiles, sanitary wares and related ceramic products.

The registered office and manufacturing unit of the Company is situated at 29-Industrial Estate, Jamrud Road, Peshawar, Pakistan.

2 STATEMENT OF COMPLIANCE

This condensed interim financial information has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

3 BASIS OF PREPARATION

This condensed interim financial information does not include all the information and disclosures required for full annual financial statements and should be read in conjunction with the annual financial statements of the Company as at and for the year ended June 30, 2019.

This condensed interim financial information has been presented in Pak Rupees, which is the functional and presentation currency of the Company.

4 ACCOUNTING POLICIES

- 4.1 The accounting policies adopted and methods of computation followed in the preparation of these interim financial statements are same as those applied in the preparation of financial statements for the year ended June 30, 2019.
- 4.2 The preparation of these interim financial statements in conformity with approved accounting standards require management to make estimates, assumptions and use judgements that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

- 4.3 The significant estimates, judgments and assumptions made by the management in applying the accounting policies and the key sources of estimation uncertainty are the same as those applied to the annual audited financial statements as at and for the year ended June 30, 2019.
- 4.4 There are certain standards, interpretations and amendments to approved accounting standards which have been published and are mandatory for the Company's accounting period beginning on or after July 01, 2018. These standards, interpretations and amendments are either not relevant to the Company's operations or are not expected to have a significant effect on these interim financial statements.

4.5 **Ijarah**

The Company accounts for assets under ijarah arrangements in accordance with Islamic Financial Accounting Standard (IFAS) 2 - Ijarah whereby rental payments due under these arrangements are recognized as an expense in the statement of profit or loss on a straight line basis over the ijarah (lease) term.

5 TAXATION

The provision for taxation for the nine months and quarter ended March 31, 2020 has been made using the estimated effective tax rate applicable to expected total annual earnings.

			Un-audited 31-Mar-20	Audited 30-Jun-19
		Note	Rupees	Rupees
6	OPERATING FIXED ASSETS			
	Opening written down value (WDV)		1,580,069,122	724,871,199
	Add:			
	Additions	6.1	3,854,701	25,096,668
	Transferred from CWIP		-	249,993,269
	Revaluation surplus		-	643,554,757
	-		1,583,923,823	1,643,515,893
	Less:			
	Disposals		-	(8,675,214)
	Depreciation charge		(85,361,680)	(54,771,557)
	Closing written down value (WDV)		1,498,562,143	1,580,069,122
6.1	Detail of additions (at cost) during the period / year are as follows:	<u> </u>		
	Computer accessories		-	72,390
	Plant and machinery - imported		-	1,858,967
	Vehicles		-	8,974,359
	Generator		3,854,701	
			3,854,701	10,905,716
7	CAPITAL WORK IN PROGRESS	7.1	34,710,151	-

7.1 It represents capital work in progress in respect of plant and machinery which is being installed in Peshawar. The current amount represents different set of dryers which have been imported from China.

8	CASH AND BANK BALANCES	Note	Un-audited 31-Mar-20 Rupees	Audited 30-Jun-19 Rupees
	Cash in hand		413,054	64,760
	Cash at bank - current accounts		22,261,509	1,435,152
		_	22,674,563	1,499,912
			March 31, 2020 Rupees	June 30, 2019 Rupees
9	LONG TERM FINANCING	Note	Unaudited	Audited
	From associated person - unsecured	9.1	39,036,926	70,012,723
	From associated person - unsecured From associated company- unsecured	9.1 9.2	39,036,926 156,671,193	70,012,723 140,896,193
	1		· · · · ·	
	From associated company- unsecured	9.2	· · · · ·	140,896,193
	From associated company- unsecured	9.2	156,671,193	140,896,193 3,125,001
	From associated company- unsecured From Musharaka finance facility-secured	9.2	156,671,193 - 195,708,119	140,896,193 3,125,001 214,033,917
	From associated company- unsecured From Musharaka finance facility-secured Less: Current portion associated person	9.2	156,671,193 - 195,708,119	140,896,193 3,125,001 214,033,917 (1,330,707)

- 9.1 This represents interest bearing unsecured loan received from Director of the Company for working capital of the Company. The loan carries mark up at the rate at KIBOR plus 2 % per annum.
- 9.2 This represents interest bearing unsecured loan received from Rawal Industrial Equipment (Private) Limited for working capital of the Company and acquisition of the equipment. The loan carries mark up at the rate at KIBOR plus 2 % per annum.
- 9.3 This represents Diminishing Musharaka facility obtained up to a limit of Rs. 50 million from Silk Bank Limited during the year. The facility carries mark up at the rate at three month KIBOR plus 3% per annum to be reset on quarterly basis. Repayment shall be made in eight equal quarterly installments commencing after the grace period of one year starting from August 2017 and ending in August 2019. This facility has been fully repaid during the period.

			March 31, 2020 Rupees	June 30, 2019 Rupees
10	SHORT TERM BORROWINGS	Note	Unaudited	Audited
	Financial institution - secured Related parties - unsecured	10.1	1,910,000	1,910,000
	- Due to associated companies	10.2	60,369,867 62,279,867	61,569,867 63,479,867

10.1 This represents interest bearing loan received from Innovative Investment Bank Limited for working capital on musharika sharing basis in 2003. The loan carries mark up at the rate of 15% per annum.

Loan is secured by way of demand promissory note, registered mortgage on residential property, registered charge on current and fixed assets of the Company.

However, the bank is under liquidation due to its default as per Lahore High Court order of winding up dated May 12, 2013 and two joint liquidators have been appointed for the purpose.

10.2 This represents interest bearing unsecured loan received from Toyota Rawal Motors (Private) Limited for working capital of the Company and acquisition of the equipment.

11 CONTINGENCIES AND COMMITMENTS

			Marc 31, 2020	June 30, 2019
			Rupees	Rupees
		Note	Unaudited	Audited
11.1	COMMITMENTS			
	The Company has following commitments:			
	- in respect of letter of credit			
	- against import of raw materials		59,880,983	7,246,004
	- against import of stores and spares		29,386,743	8,779,859
	- against import of plant and machinery		279,840,889	17,844,842
		_	369,108,616	33,870,705
	- in respect of leased asset		-	1,772,525
		_	369,108,616	35,643,230
	Commitments for Ijarah arrangements			
	Not later than one year		3,421,656	3,421,656
	Later than one year and not later than five years		2,566,228	5,132,484
			5,987,884	8,554,140

11.1.1 This amount represents future letter of credit commitments which will be fulfilled in respect of import of raw material, stores and spares and plant and machinery.

12 TRANSACTION WITH RELATED PARTIES

The related parties and associated undertakings of the Company comprise of group companies, other associate companies, directors and key management personnel. Transactions with related parties and associated

Name of the related party	Relationship	Transactions during the period	Nine Months Ended March 31,	
			2020	2019
			(Rupees)	
Toyota Rawal Motors (Private) Limited	Associated company by virtue of common directorship	Interest on short term borrowings Rental for building Short term borrowing received Short term borrowing Utilities	7,180,091 424,433 2,300,000 - 90,000	3,436,178 385,848 15,064,260 8,299,640 90,000
Rawal Industrial Equipment (Private) Limited	Associated company by virtue of common directorship	Purchase of fixed assets Short term borrowing received Interest on short term borrowings Short term loan repaid Payment against purchases	- 18,700,000 16,807,079 2,925,000 500,000	8,974,359 78,035,604 13,053,461 43,796,285 34,399,359
Mr. Nadem Khalid	Chief Executive	Long term financing - Loan repaid Long term financing - Received Mark-up on long term loan	30,545,797	6,145,991 7,319,868 7,550,507
Khalid & Khalid Holdings	Associated company by virtue of common directorship	Short term borrowing received Interest on short term borrowings Short term loan repaid	9,258,930 33,446 21,865,930	3,500,000 14,277
Chief Executive, Directors, Executives	Key management personnel	Remuneration and other	12,322,473	12,176,723

13 CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary for the purposes of comparison and for better presentation. However, no significant reclassification has been made during the period.

14 DATE OF AUTHORIZATION

These condensed interim financial information were authorized for issue on <u>June 12</u>, <u>2020</u> by the Board of Directors of the Company.

15 GENERAL

Figures have been rounded off to the nearest rupee.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

DIRECTOR

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